



Theme for 2021:

## Build to Rent - 'Back to the Future' - 'Sustainable Living'

Tuesday 29th & Wednesday 30th June 2021

Virtual Event

Brought to you by: **MOVERS & SHAKERS\*** PROPERTY NETWORKING FORUM

In association with: **Winckworth Sherwood** Headline Partner: **GREYSTAR**

Conference Partners: **Assael** **getliving** **NHBC**

**CONNECTED LIVING LONDON** **QUINTAIN** Research Partner: **JLL**

Conference Associates: **homeviews** **liv consult**

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Supported by: **LONDON COUNCILS** **MAYOR OF LONDON** **Urban Land Institute United Kingdom**

**BE.KNOWN** **Steve Edge Design Ltd.**

### CONFERENCE PROGRAMME

#### DAY ONE LESSONS LEARNED - DELIVERING MORE & BETTER...

8.00 Pre-Event Networking

9.00 Conference Welcome David Jennings - Chairman, Movers & Shakers  
Leigh Natasha Salter - Managing Director, Movers & Shakers

9.10 Presentation 1 - 'The Pandemic has changed everything, or has it?' Ben Page - Chief Executive, Ipsos MORI  
How has the pandemic changed society, workplaces, rented homes, the green agenda, sustainable living, lifestyle priorities?

9.30 Presentation 2 - Lockdown 3.0: The Resident Perspective Rory Cramer - Chief Executive & Co-Founder, HomeViews  
How well has the BTR sector delivered on its promise? What can we improve on? What are residents priorities?

9.45 Panel Session 1: How has the Pandemic Disrupted the BTR Business & Operational Models? MODERATOR: Ashley Perry - Director BTR Consultancy, LIV Consult  
What were the challenges? What have we learnt? What will change? Bella Peacock - Managing Director - Asset Management - Greystar Europe  
Design, spatial mix, amenities and environment? Dan Batterton - Head of Build to Rent, Legal & General Investment Management  
Operations, organisation, procedures and priorities? Rajesh Shah - Executive Commercial Director - Quintain Living  
Technology, its part and place in delivery? Sowgol Zarinchang - Managing Director, Way of Life  
Sustainability & Liveability, key priorities, influences, lessons, changed agenda?

10.30 Coffee Break

10.45 Presentation 3 - 'The Living Capital Market' - Under Pressure! Adam Challis - Head of EMEA Living Research & Strategy, JLL  
New models, new money, new destinations, new priorities?

11.05 Case Study - Public & Private Collaboration - 'Connected Living London' - TFL & Grainger MODERATOR: Nicola Mathers - Chief Executive, Future of London  
INTERVIEW 1: A look at the JV from a strategic perspective Ben Tate - Head of Property Development (Build to Rent), TFL  
TFL and Grainger have formed a JV to develop c 3000 BTR homes across London Mike Keaveney - Director of Land & Development, Grainger  
What is the shared vision?  
How does the partnership work? what does it deliver?  
PANEL: A look at the JV from an operational perspective Sharon Giffen - Quality and Design Manager, TFL  
How does the JV work at a practical level? Chris Fletcher - Director of Direct Development, Grainger  
How does the team collaborate and share resources?  
What are the challenges and biggest lessons learned?

11.35 Presentation - Building a Single Family Housing Portfolio for the Long Term David Reid - Managing Director, Suburban Build to Rent, Legal & General Capital  
INTERVIEWER: Graham Sibley - Senior Sector Lead, Alternative Residential, NHBC

11.55 Panel Session 2 : Public & Private Sector Collaboration - Delivering More Homes James Duncan - Partner, Winckworth Sherwood  
How can Public & Private Sectors deliver more affordable rented homes? Catherine Raynsford - Director of Stakeholder and Investment Management, Hyde Housing  
How can we create a shared agenda, building the right relationships? Annabel Harmsworth - Investment Manager, M&G  
How can we deliver the right mix and quality of homes? Cllr Darren Rodwell - Leader, London Borough of Barking & Dagenham  
How can we create mutually beneficial, sustainable relationships? Jackie Rigby - Head of Affordable Strategy, Homes England

12.45 Presentation & Interview - Rented Homes - A Macro Perspective for Investors Richard Donnell - Research & Insight Director, Zoopla  
INTERVIEWER: Alice Smith-Hilliard - Associate - Living Capital Markets - Residential, JLL

13.05 Day 1 - Summary & Conference Close David Jennings - Chairman, Movers & Shakers

13.10 - 14.10 Post - Event Networking

#### DAY TWO BACK TO THE FUTURE, NEW THINKING, NEW MODELS, NEW IDEAS ...

8.00	Pre-Event Networking	
9.00	Conference Welcome	David Jennings - Chairman, Movers & Shakers
9.10	Presentation 1 - 'The Evolution of Co-Living'	Tim Chapman-Cavanagh - Director, Assael
	How are living spaces evolving? What is influencing design? What factors are driving change? What are the desired outcomes?	
9.28	Panel Session 1: Co-Living, Urban Spaces, Shared Places	MODERATOR: - James Pargeter - Senior Advisor, GAA
	How does Co-living fit in the rental market ?	Adina David - Director, Urban Living, Greystar
	Where and how does Co-living deliver value to residents and communities?	Brian Lee - Managing Director, Common Living
	Why are more operators looking at Co-living models?	Vanisha Thakrar - Vice President European Transactions Group, Harrison Street Real Estate Capital
	What and where the barriers?	Freya Turtle - London Planning Associate Director, Turley
	Where are the opportunities?	
10.15	Case Study - Our Domain - Amsterdam SE	Mark Kuijpers - Managing Director, Greystar Netherlands
	Greystar's vertically integrated platform to develop student accommodation and rental housing	
10.30	Coffee Break	
10.45	Presentation - The Enduring Attraction of Houses	Richard Berridge - Head of Strategy & Enterprise, Howsy
10.57	Panel Session 2: Suburban Living - Single Family Housing	Simon Scott - Lead Director, Living Capital Markets, JLL
	Why is there a 'wall of money' ready to invest in Single Family Housing?	Richard Jackson - Director, Present Made / Apache Capital
	What is driving the appetite? what is the scale of the opportunity?	David Reid - Managing Director, Suburban Build to Rent, Legal & General Capital
	Who is investing? What types of funds? What sources of finance?	Caroline Lewis - Development Director, United Living Group
	What are barriers? How will the model roll out?	Jon Clark - Director, Touchstone
	What are the social and community benefits?	
11.49	HomeViews 'Top Rated' Update	Rory Cramer - Chief Executive & Co-Founder, HomeViews Leigh Natasha Salter - Managing Director, Movers & Shakers
11.58	Panel Session 3: Urban Living - 'Living above the Shop'	Colette McCormack - Head of Planning, Partner, Manchester, Winckworth Sherwood
	Does the Town Centre and redundant retail space, offer an opportunity for BTR?	Katherine Russell - Head of Real Estate, Planning, Policy & Commercial, John Lewis Partnership
	What is the scale of the opportunity?	Rebecca Taylor - Managing Director, BTR, Long Harbour
	What are the challenges?	Andrea George - Director of Town Centres & Consumer Brands, Bruntwood Works
	Can BTR be the catalyst for mixed-use regeneration?	
12.45	Active Later Living - An Interview with:	Neil Prashad - President & CEO, Origin Group of Companies INTERVIEWER: Stephanie McMahon - Head of Research, BNP Paribas Real Estate UK
12.59	Panel Session 4: Active Later Living	MODERATOR: Stephanie McMahon - Head of Research, BNP Paribas Real Estate UK
	What is the scale of the opportunity for 'rented later living models'?	Lex Cumber - Head of Membership & Operations, ARCO
	What can we learn from North America?	Jamie Bunce - Chief Executive, Inspired Villages
	What are the challenges in the UK?	Sara Livadeas - Chief Executive, The Fremantle Trust
	What models are being developed?	Neil Prashad - President & CEO, Origin Group of Companies
	What progress is being made?	
13.51	Day 2 - Summary & Conference Close	David Jennings - Chairman, Movers & Shakers
13.45 - 14.30	Post Event Networking	

\*Speakers to be confirmed

Programme may be subject to change